

# SIDO PANEL BEATING AND SPRAY PAINTING AND G DEALER BUSINESS PLAN

SYDNEY NGAMBI



## DESCRIBE YOUR BUSINESS:

We specialize in offering high-quality panel Beating and spray painting. And have more than 50 customers. If given a loan, we would invest in upgrading my equipment and expanding my workshop to increase efficiency and capacity. This

investment would allow me to take on more jobs to reduce turnaround time for customers. The impact on our business with the usage is to create a customer base from 5% to 20%. A new Air compressor and panel beating tools will significantly enhance our capabilities by allowing us to work faster and with greater precision.

### **EXPLAIN THE PROBLEM.**

The primary problem facing our business is the need for modern equipment and facilities to meet growing customer demand and improve service quality for quick turnaround without compromising on quality

### **EXPLAIN YOUR SOLUTION.**

Our solution to this problem is to secure a loan/grant that would allow us to invest in upgrading our workshop space. This would not only enhance our service efficiency but also allow us to offer more services.

### **BUSINESS MISSION STATEMENT**

Our mission is to provide high-quality automotive repair and painting service with exceptional customer service. We are committed to ensuring that every vehicle that leaves our shop meets the highest standard of excellence.

### **HOW LONG HAVE YOU BEEN IN BUSINESS?**

We have been in this business for 5 years.

### **YOUR NET INCOME**

Revenue: \$500

Expenses: \$205

Income :\$500-\$205= \$295

Net profit margin= 59%

**SERVICE OR PRODUCT DELIVERABLE:**

We provide services in panel beating, spray painting, and general automotive repairs. Our delivery of services emphasizes quality and efficiency, ensuring that vehicles are worked on promptly without sacrificing craftsmanship. We maintain regular communication with clients throughout the process to keep them informed about the status of their vehicle.

**DESCRIBE YOUR BEST CUSTOMER:**

Our best customer is a local fleet operator who values quick turnaround time and reliable quality. They frequently bring in multiple vehicles for repair and paint jobs, trusting us to maintain their fleet's appearance and functionality.

**WHY CUSTOMERS DO BUSINESS WITH YOU RATHER THAN WITH YOUR COMPETITORS:**

Customers do business with us because we do provide exceptional customer service and a welcoming service experience that makes our clients feel like family.

**WHAT IS THE MOST COMMON CAUSE FOR A BUSINESS LIKE THIS TO FAIL?**

When there are limited materials and equipment, this kind of business may fail. Poor management may lead this business to fail

**HOW CAN YOU AVOID THIS PROBLEM?**

Enough resources to buy materials and equipment should be a priority in order to sustain this kind of business.

**LIST YOUR SERVICES OR PRODUCTS AND THEIR PRICES:** 2.5 litres of paint mixed with thinners to paint is \$20.

litres of paint mixed with thinners to paint is \$40.  
10litres of paint mixed with thinners to paint is \$80. Etc.

### **HOW DO CUSTOMERS KNOW THAT YOU EXIST?:**

Our customers know our existence because we are found in the main market, where we are easily seen by the main people. We do keep in touch with our clients through WhatsApp.

### **WHY DID YOU CHOOSE THIS BUSINESS?**

As a Director for this business, I do have a passion for this kind of business. This made me pursue this kind of skill.

### **LIST YOUR TOP WAYS TO FIND NEW CUSTOMERS:**

We do exercise the word-of-mouth method of finding new customers, and the location of the business itself attracts new customers because we are seen by many people.

Insert pictures of your business activities here and give a brief explanation of each:



Doing the painting using a spray gun



was brought in for maintenance

A truck

**HOW WILL YOU USE THE MONEY? (Include pictures of the product/service (s))**

**Insert pictures of the income statement here:**

**WHAT HAVE YOU DONE WITH THE PROFITS YOU MADE TWO MONTHS AGO AND LAST MONTH?**

Here is an account of how the money was spent; 45% of the profit was used for paint, 10% for Tithe, 25% into a savings account for business, and 20% into a personal account.

**What did you learn from the practice pitch you gave to your area supervisor's Rotary club? What was the date of that practice pitch event?**

I learned to manage the business well, for example, the importance of having two different accounts, and the date was 12 February, 2026

**Share about your family and picture here:**



My wife's name is Shira. We have only one child, Agnes. I have been married for almost 27 years. Though we do have only one child, we are visited by nephews whenever schools are closed. We live in Bonano in Ndola, Zambia. The business I do sustains us and helps us be self-reliant. If given a loan, the money will be used to expand our customer base and increase the services we provide to our clients by at least with 40% per month. We are so happy to have this great opportunity and privilege to meet with sponsors. We are so grateful for Entrapov. This has brought development in some parts of our country that never seemed to

be doing well in business. I testify to say Entrapov is changing people's lives. Thank you, and looking forward to being sponsored.

**CONTACT DETAILS:**

Phone number: 0974333085

Email: [sydneyngambi831@gmail.com](mailto:sydneyngambi831@gmail.com)

**Course Facilitator Details**

Name: Philip Kazungula

Phone:0769548037

Email: [ndolaentrapov@gmail.com](mailto:ndolaentrapov@gmail.com)