

# Income Statement

Instructions: Type your information into the white cells

Your name is: Juliet Gyenimaa  
 Business name: Julies Ventures

Month	2 Months Ago	Last Month	December 2023 Forecast	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Total
<b>Sales revenue</b>	32,437	34,122	84,000	36,500	52,500	64,000	64,000	52,500	52,500	72,000	72,000	72,000	688,559
<b>Total transactions or units sold</b>	47	40	105	50	70	80	80	70	70	90	90	90	882
<b>Revenue per transaction or unit</b>	690	853	800	730	750	800	800	750	750	800	800	800	781
<b>Expenses</b>													
<b>Fuel</b>	1,545	1,880	2,000	1,000	1,500	1,800	1,800	1,500	1,500	1,800	1,800	1,800	19,925
<b>Commission</b>	877	1,991.5	800	400	800	800	800	800	800	800	800	800	10,469
<b>Purchase</b>	29,610	25,582.5	70,350	31,500	44,100	50,400	50,400	44,100	44,100	56,700	56,700	56,700	560,243
<b>TnT(Delivery)</b>	875	800	1,500	600	1,000	1,200	1,200	1,000	1,000	1,300	1,300	1,300	13,075
<b>Transfer Charges</b>	0												0
<b>Rubber Bags and Sacks</b>	400	84		400			400			400			1,684
<b>Polybags</b>	0												0
<b>Labels(Printing)</b>	160	160	160	100	160	160	160	160	160	160	160	160	1,860
<b>Equipments</b>	275	125											400
<b>Medicals</b>	0												0
<b>Maintenance</b>	95	70	100	100		100	100			100	100	100	865
<b>Grant Repayment</b>	0		2,000	1,000	2,000	2,500	2,000	2,000	2,000	2,500	2,500	1,500	20,000
<b>Others</b>	0												0
<b>Total Expenses</b>	<b>33,837</b>	<b>30,693</b>	<b>76,910</b>	<b>35,100</b>	<b>49,560</b>	<b>56,960</b>	<b>56,860</b>	<b>49,560</b>	<b>49,560</b>	<b>63,760</b>	<b>63,360</b>	<b>62,360</b>	628,520
<b>Expense per transaction or unit</b>	<b>720</b>	<b>767</b>	<b>732</b>	<b>702</b>	<b>708</b>	<b>712</b>	<b>711</b>	<b>708</b>	<b>708</b>	<b>708</b>	<b>704</b>	<b>693</b>	8,574
<b>Net Income to reinvest</b>	<b>-1,400</b>	<b>3,429</b>	<b>7,090</b>	<b>1,400</b>	<b>2,940</b>	<b>7,040</b>	<b>7,140</b>	<b>2,940</b>	<b>2,940</b>	<b>8,240</b>	<b>8,640</b>	<b>9,640</b>	60,039
<b>Net Profit Margin</b>	<b>-4%</b>	<b>10%</b>	<b>8%</b>	<b>4%</b>	<b>6%</b>	<b>11%</b>	<b>11%</b>	<b>6%</b>	<b>6%</b>	<b>11%</b>	<b>12%</b>	<b>13%</b>	1