

Class #1: Applying for a Job Skills Training Grant from Entrapov

What job will this training help you attain? What are the job duties? Please attach a job description listing required experience if possible.	
Where is the job located?	
How much money will you make in your first year in this position?	
How much total grant money will you need to obtain this job? Please list out each item needed and its cost. For example, a laptop for \$800, training certification for \$100, etc.	
Who do you know at this company that can help you understand this role better?	
<p>Have you conducted an educational interview with them to ask:</p> <p>What does it take to succeed in a career like yours?</p> <p>What led you to the career you are in now?</p> <p>Would you go back and change anything about the path that led you here? If so, what?</p> <p>What is something you're working on right now that has you excited?</p> <p>What do you think makes it so rewarding?</p> <p>What are some of the most challenging aspects of your job? Why are these so challenging?</p> <p>What do you think is the best way to overcome those obstacles?</p> <p>Where do you think this type of work/job is headed in the next 10 years? What will it be like to have this career then?</p> <p>How is your company structured? Who do you report to at the company?</p> <p>What is the hiring process like in your department?</p> <p>What assessments and interviews do you use to find the best talent?</p> <p>How many years of experience and education do most new hires in this role possess?</p> <p>What advice would you give me if I wanted to pursue a career like yours?</p> <p>Do you help with the hiring?</p>	

<p>Would it be ok for me to get a tour of your workplace?</p> <p>At the end of the interview be sure to say, “Thank you for your time today. It’s been very valuable. I’d like to do some research for you into how other companies are solving the problem of [insert whatever problem came out in the interview].</p> <p>Or you might say:</p> <p>My teacher requires that I help a real business conduct a research project to gather valuable information they can actually use. Is that something I could help with as part of an unpaid internship?</p> <p>Is there anyone else you can think of at your company I should talk with to learn more? Who could I potentially help as a volunteer intern?</p> <p>Important: Ask a lot of follow up questions! Remember, the goal is to walk away with enough understanding of their job that you can create real value for this person. To do that, you need to know exactly what they would research if they had the time to do it themselves. Then you do it for them and give them the information.</p>	
<p>Begin reading the free Amazon bestselling book, “Get Hired Guarantee” by Ben Davidson. It can be found on Amazon.com or at Entrapov.com/GetHiredGuarantee</p>	
<p>Get the right job title and get the right work experience by starting an internship with Entrapov. First, choose your dream job title (i.e. Marketing Director). Then email your name and dream job title to entrapov@gmail.com. You will receive a reply with the company logo and authorizing you to post your new virtual internship’s job title on LinkedIn. Use the logo and company name to do volunteer work to build up your work experience, skills, and resume. Then Entrapov can give you a strong recommendation when companies ask about hiring you.</p>	

Find out what job best fits your natural talents. Start with a free Myers-Briggs Type Indicator (MBTI) like the one offered by Truity. Just Google search “Truity and free Myers-Briggs type assessment.” Take the assessment, add up your scores as directed, then find the interpretation for your results based upon the 16 different types they explain on their webpage.	
Before applying for a job, be sure to read Chapter 12 from the Get Hired Guarantee for tips.	